

> What type of Investor am I?

Your investor profile will depend on the type of investor you are, your investment time frame and the level of risk you are prepared to take. This Risk Profile Quiz can help you work out your investor type and indicate the fund suitable to you.

For each of the questions, read the statements and **circle** the number that most applies to you.

| | |
|---|---|
| Age 55 and over | 1 |
| Age 45 to 54 | 2 |
| Under age 45 | 3 |
| The amount of income I am able to save is... | |
| Less than 4% of my income | 1 |
| 4% of my income | 2 |
| Over 4% of the my income | 3 |
| Over the next 5 years I expect to... | |
| Buy my first home and redirect part of my Grosvenor KiwiSaver Scheme contributions to repay my mortgage | 1 |
| Retire | 2 |
| Redirect part of my Grosvenor KiwiSaver Scheme contributions to repay my mortgage | 3 |
| Maintain my current contributions | 4 |
| Make a lump sum to my Grosvenor KiwiSaver Scheme | 5 |
| Increase my contributions to my Grosvenor KiwiSaver Scheme | 6 |
| I expect to retire and withdraw my Grosvenor KiwiSaver... | |
| After 5 years | 1 |
| In 5 to 10 years | 2 |
| In more than 10 years | 3 |
| When I see my account balance fall... | |
| I worry | 1 |
| I am concerned, but I remind myself that the Grosvenor KiwiSaver Scheme is a long term investment | 2 |
| I am not bothered, as I know that over time my investment will grow | 3 |
| I feel most comfortable with... | |
| A safe investment, even if it means a low return. | 1 |
| A steady investment that gives a solid return. | 2 |
| An investment that sometimes moves up and down with above average returns. | 3 |
| An investment that may move up and down regularly, but rewards me with high returns over the long term. | 4 |
| As a general rule... | |
| I never like to see the value of my account balance go down. | 1 |
| Although I feel concerned, I am prepared to see my account balance go down occasionally if I know that I will benefit over the long term. | 2 |
| I feel comfortable that my account balance may move up and down over time, as I know I'll be rewarded over the long term. | 3 |
| I don't mind seeing my account balance move up and down if that gets me the best possible result over the long term. | 4 |
| Add together all the scores you have circled and match the total to the suggested investments below. | |

Total Score

Your Total Score indicates the investment fund you may wish to consider:

| | |
|-------------------|------------------------|
| 10 or less | Enhanced Income |
| 11 to 16 | Conservative |
| 17 to 21 | Balanced |
| 22 to 26 | High Growth |

***For more information read pages 8 and 9.**

Remember, this is a guide only and may not accurately reflect your particular circumstances. Before making your choice you should refer to the Investment Statement and talk to your nominated financial adviser to help you plan for your future.